Enterprise-Class Distributed Network Management for MSPs

Expand and enhance your business offerings with smart network management from EnGenius.

Complex Network Challenges

As an MSP, you very likely run a lean operation with finite resources while handling multiple and distributed client networks, local and remote. And like all businesses, you're focused on the bottom line—increasing revenue and decreasing expenses.

Your clients want to save money, but they also want the leading-edge technology they need to grow and stay competitive. They want a trusted, one-stop resource to help them build and maintain a robust and flexible network.

Easier said than done. The advent of BYOD and IoT initiatives has placed huge demands on bandwidth, and makes network build-outs much more complicated. To stay competitive, you need to increase your efficiency, maintain high customer satisfaction rates, and cut your truck-roll costs. But today's advanced networks necessitate a far higher degree of device and network monitoring, management, maintenance and support, locally or remotely.

Finding a Solution

Fortunately, to meet today's complex network challenges you don't have to reinvent the wheel. But you do need robust management tools covering the most common requirements across different vertical markets, customer types, and company sizes. These tools must offer you the flexibility to customize each networking deployment. They must be powerful, to keep your clients' networks running strong. And they must be affordable, for both you and your client.

Factors to consider in choosing your offerings:

Centralized management software
Select software that enables you to control, manage and expand each customer's entire network over multiple sites, locally or remotely.

Licensing and tech support fees
Avoid extra fees that place a financial burden on you and your clients.
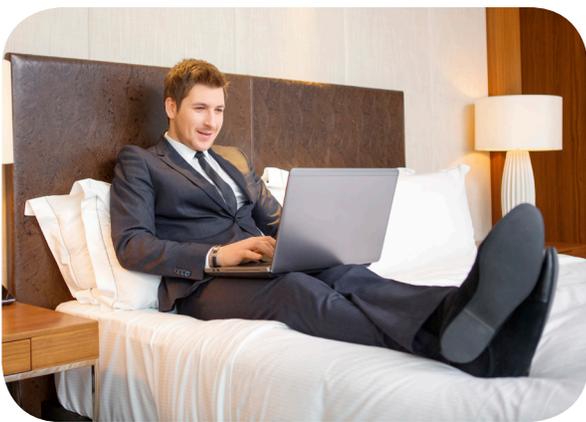
Hardware options
Different clients have different needs, from entry-level to high-end, from just a few to thousands of APs and switches. So you need a scalable, flexible solution.

Ease of deployment
The easier the deployment, the more time and money you save.

State-of-the-art features
Multiple site, remote management, secure guest networks, and many other perks are becoming necessities. The tools you choose must provide the newest and best functionality in order to keep you and your clients at the top of your fields.

Partnering with EnGenius helps MSPs:

> Increase overall and recurring revenue

> Lower costs

> Enjoy outstanding pre- and post-sale support

> Reduce the need for additional resources

> Meet customers' ever-evolving needs

See the EnGenius Difference

Address all your network challenges with the EnGenius Neutron Series Distributed Network Management Solution.

Highly flexible and scalable, the Neutron EWS Series offers simplified, fully integrated configuration and management with enterprise-class performance, entry-level and high-end access points, WLAN controller switches and ezMaster™ Centralized Network Management Software—all with no AP licensing, subscription or tech support fees.

Distributed control and centralized management
ezMaster software enables you to centrally manage an unlimited number of independent distributed networks from a single, at-a-glance dashboard, no matter where they're located.

ezMaster makes centralized network management easy through bulk configuration, provisioning and monitoring; rich analytics, reporting, and much more. Monitor APs with or without an onsite controller switch.

Complete scalability
The Neutron EWS Series lets you help customers easily deploy, add and manage a few or 1,000+ APs, switches and 10,000+ concurrent users on an unlimited number of networks distributed across various cities, regions or countries, regardless of their size and infrastructure.

Unlimited flexibility
Regardless of business size, the Neutron EWS Series is flexible enough to meet the needs of your customer's network. Operate Neutron APs alone or manage up to 50 per Neutron Controller Switch; and centrally manage an unlimited number of APs and controller switches via ezMaster locally, remotely or cloud-based.

Ease of deployment
Save time and resources with Neutron EWS Series' easy-to-use web interface, simplified management and one-click updates. Automated AP provisioning and intuitive configuration tools help streamline mass AP deployments.

Enterprise-class features
Configure multiple APs for Fast Roaming, securing seamless connectivity. Provide for maximum client performance as Band Steering automatically directs clients to the appropriate RF channel. Establish a secure Guest Network that blocks access to main corporate computers for increased security. Pinpoint and address potential problems with tools such as wireless client monitoring, and traffic and usage statistics. And so much more!

Unmatched Affordability
There are no AP licensing, subscriptions, or tech support fees. Comprehensive pre- and post-sale and network design support services are available at no additional cost. Neutron EWS offers one of the best price/performance ratios in the industry.

Competing Solutions Can be More than 2.5x the Cost of the Neutron EWS Series

Price paid over one year for 25 APs.

Compare	EnGenius Hybrid Solution	Controller-Based Vendor	Cloud-Based Vendor
Access Points	11AC 3x3:3 streams EWS360AP $599	11AC 3x3:3 streams $795	11AC 3x3:3 streams $1,399
HW Controller	0	1	0
Subscription	0	0	$3,750/year
License	0	$4,000	0
Firmware Upgrade	0	$3,600	0
Total Cost (USD)	$14,975	$27,475	$38,725

The EnGenius Neutron EWS Series provides:

> Simplified, centralized distributed network management with ezMaster
> Easy installation, configuration, deployment, provisioning, and upgrades
> Lower capital and operating expenses
> Reduced total cost of ownership
> Multi-tenant and carrier-grade scalability
> Simplified troubleshooting
> Runs on standard PC hardware
> Server- or cloud-based deployment
> Rich, real-time reporting and analytics

Partner with EnGenius for Measurable Success

EnGenius truly understands the challenges faced by MSPs like you, and has a solid track record of helping businesses like yours:

The EnGenius Neutron EWS Series empowers you to:
- Do more for clients with fewer personnel and lower overhead
- Grow your business with a powerful distributed network management solution
- Increase your profit thanks to zero licensing and subscription fees
- Find solutions and resolve issues quickly with outstanding EnGenius pre- and post-sale support
- Be proactive and uncover opportunities for growth with rich network reporting and analytics

Forward-thinking MSPs will find that the EnGenius Neutron EWS Series Distributed Network Management Solution with ezMaster provides a simple, reliable, turnkey tool for creating and managing robust wireless networks across their entire customer base—and a whole universe of new clients.

The Neutron EWS Series Distributed Network Management Solution includes:

Neutron ezMaster Network Management Software
- Centralized, single-point network management
- Manage 1,000+ Neutron EWS Access Points and Switches
- One-click bulk configurations and upgrades
- Use with or without an on-site controller switch
- No licensing or annual subscription fees

Neutron EWS Managed Access Points
- Versatile product portfolio
- Operate as standalone or managed AP
- Supports PoE convenience
- Single & dual-band indoor/outdoor
- Entry-level 2x2 11n, mid-level 3x3 11ac, high-end 4x4 11ac
- Ceiling-mount, ruggedized outdoor & wall-mount switch models

Neutron EWS Wireless Controller Switches
- Powerful, full-featured platform
- Directly manage up to 50 Neutron EWS APs each
- Support future expandability for broader device connectivity
- Wireless controller for all connected Neutron EWS devices
- PoE power source options for APs/devices
- Available in 8-, 24- and 48-port PoE and non-PoE models

Don't Just Manage Services—Master Them.

Discover the EnGenius Neutron EWS Series Distributed Network Management Solution.

Contact your EnGenius representative today
Call 888-735-7888 or email partners@engeniustech.com
www.engeniustech.com

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